

Citrix Takeout Instructions

1

- Register your Citrix or VMware Take Out deal [here](#); Add Citrix or VMware Take Out in the Opportunity Description.
 - Only Partner Initiated Opportunities (PIO) with \$25k PI+ACV+Upsell or above qualify for the incentive.

2

- Once the deal registration is approved, work with the account manager to ensure the opportunity meets the incentive criteria and is flagged as a take-out opportunity.
- Provide customer evidence in the form of a Certificate of Destruction or customer confirmation email.

3

- The PO must be booked in the F5 system by **March 31, 2024** to qualify.
- A 5% back end rebate will be paid on all qualifying closed business.
- For full details on this and other incentives please visit [Partner Central](#).